

Using the culture map in a team setting

Individual 1: Mark your own tendency on the below scales (if available also mark the midpoint of your culture: □), ■!

Individual 2: Mark your own tendency on the below scales (if available also mark the midpoint of your culture: ○), ●!

Communicating	low-context	1	2	3	4	5	6	7	8	9	10	high-context
Evaluating	direct neg. feedback	1	2	3	4	5	6	7	8	9	10	indirect neg. feedback
Persuading	principles-first	1	2	3	4	5	6	7	8	9	10	applications-first
Leading	egalitarian	1	2	3	4	5	6	7	8	9	10	hierarchical
Deciding	consensual	1	2	3	4	5	6	7	8	9	10	top-down
Trusting	task-based	1	2	3	4	5	6	7	8	9	10	relationship-based
Disagreeing	confrontational	1	2	3	4	5	6	7	8	9	10	avoids confrontation
Scheduling	linear time	1	2	3	4	5	6	7	8	9	10	flexible time